# HIKVISION

**Job Title:** Product & Solutions Team Intern
**Location:** Sydney / Melbourne / Brisbane / Perth
**Duration:** 3 – 6 months
**Start Date:** Flexible, based on student availability

## About Hikvision

Hikvision is a world-leading provider of innovative security products and solutions. Leveraging cutting-edge technologies in machine perception, artificial intelligence (AI), and big data, we are committed to shaping the future of AIoT.

We empower industries and communities through:

- **Advanced machine perception technologies** that help people connect with the world around them
- **Smart, user-friendly products** that address a wide range of customer needs
- **Innovative AIoT applications** that enhance efficiency, convenience, and security

Our offerings span video surveillance, access control, alarms, and integrated security solutions powered by AI. With extensive experience across vertical markets including smart cities, education, logistics, retail, energy, and transportation, we continue to innovate and expand into new sectors such as robotics, smart homes, automotive electronics, and medical imaging.

Hikvision operates in over 150 countries and maintains one of the industry's most extensive global networks, with more than 80 branches and subsidiaries worldwide.
To learn more: https://www.hikvision.com/en/

## Internship Overview

This internship offers a unique opportunity to gain hands-on experience in technical solution design, customer engagement, and product strategy as part of Hikvision's dynamic Product & Solutions Team**.**

## Key Responsibilities:

- **Product Familiarisation & Testing:** Learn the features and functionality of Hikvision's core product lines and assist with testing, demos, and validation activities
- **Customer Engagement:** Support the team in understanding customer requirements and contributing to solution design
- **Proof of Concept (PoC):** Participate in preparing and delivering PoC projects to demonstrate product capabilities and meet client needs
- **Technical Presentations:** Collaborate with senior engineers to prepare client-facing presentations that clearly communicate solution value
- **Market & Competitor Research:** Assist with market analysis and monitoring of industry trends to inform product positioning and solution development
- **Pre-sales Support:** Help respond to technical inquiries and support internal and external stakeholders during the solution planning stage
- **Cross-team Collaboration:** Work closely with the sales and technical teams to tailor solutions and support customer success

**HIKVISION**

### Skills & Knowledge Gained

- In-depth understanding of Hikvision's product portfolio and real-world solution scenarios
- Experience in technical communications, client interaction, and pre-sales processes
- Exposure to solution development, market analysis, and competitive positioning
- Development of soft skills such as teamwork, communication, and strategic thinking

### Desired Skills & Attributes

- Currently pursuing a Bachelor's or Master's degree in IT, Computer Science, Electrical Engineering, or a related field
- Bilingual fluency in **Mandarin and English** (both written and spoken)
- Strong interest in technology, particularly in AI, networking, or security solutions
- Excellent communication, presentation, and interpersonal skills
- Self-motivated, curious, and willing to learn in a fast-paced environment
- Basic knowledge of networking or system integration concepts is a plus

### Qualifications

- Currently pursuing a Bachelor's or Master's degree in IT, Computer Science, Electrical Engineering, or a related field
- Proficiency in Mandarin and English (written and spoken)
- Able to grasp technical concepts quickly and communicate them effectively

### Mentorship & Support

Interns will be mentored by experienced members of the Product & Solutions Team, including Senior Pre-sales Engineers and the Product Manager, ensuring a supportive and enriching learning environment.

### Work Locations

- **Sydney:** 46 Brookhollow Ave, Baulkham Hills NSW 2153
- **Melbourne:** Level 1, 15–17 Glenvale Crescent, Mulgrave VIC 3170
- **Brisbane:** Unit 7/8, 3950 Pacific Highway, Loganholme QLD 4129
- **Perth:** Unit 2, 211 Balcatta Road, Balcatta WA 6021

**Business Hours:** Monday – Friday | 9:30 AM – 5:30 PM

### How to Apply

To apply, please submit your **resume**, **cover letter**, and any relevant academic or project work to **jessie.zeng@hikvision.com**.
We look forward to welcoming enthusiastic and solution-oriented interns to our team!